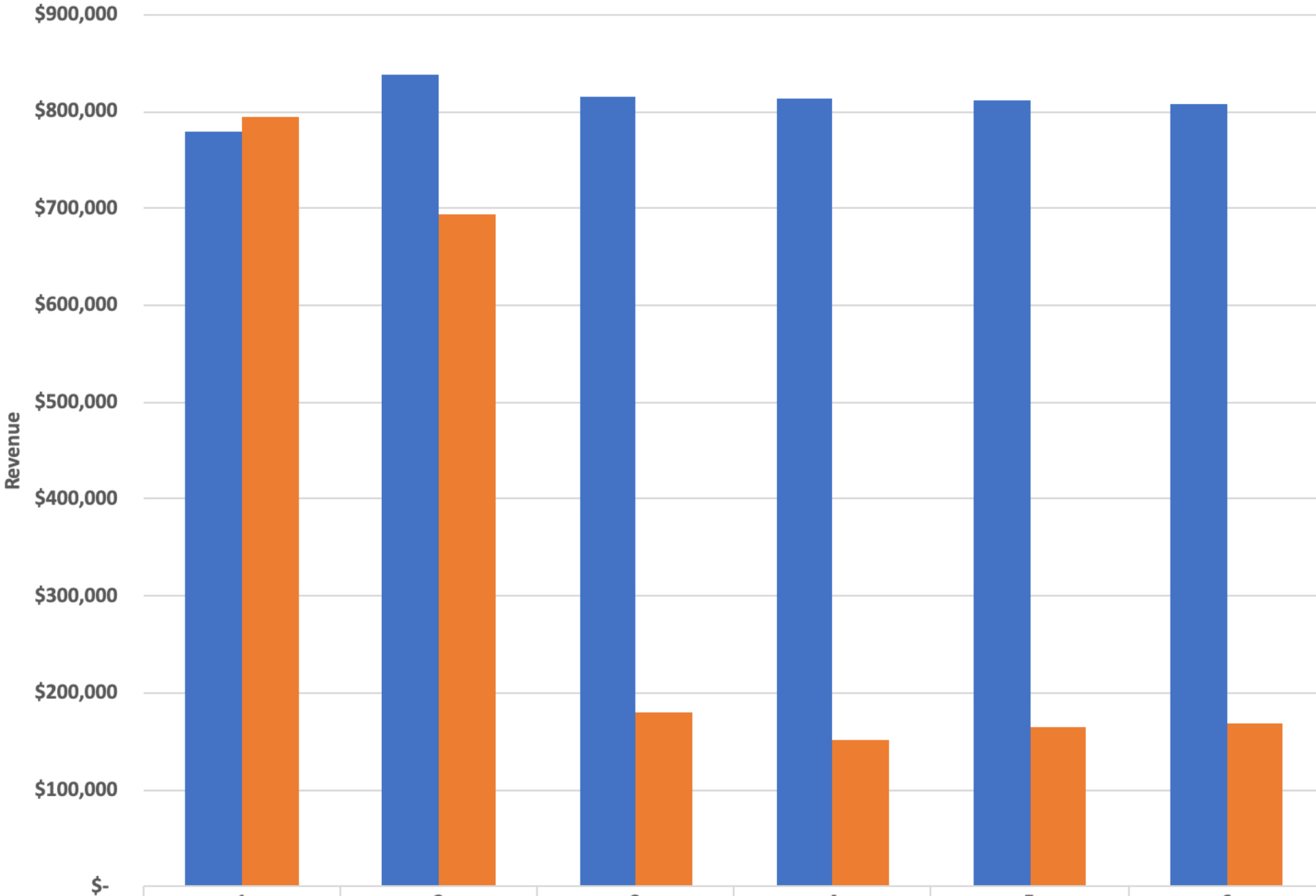


Total Sales 3-10-2020 thru 4-12-2020 \$ 606,987 -80.9%

Total Sales 3-10-2019 thru 4-19-2020 \$ 3,175,586

**6 Weeks March 10 thru April 14
2020 vs 2019**



■ 2020	\$778,589	\$838,184	\$814,905	\$813,588	\$812,255	\$806,886
■ 2019	\$794,553	\$694,660	\$179,991	\$151,851	\$163,860	\$168,238

<u>Total Last Year 2019 (5 T-BONES & 1 CJ's)</u>				<u>First Two Weeks of April 2020 (5 T-BONES & 1 CJ's)</u>				<u>At 50% volume for next 6 months (5 T-BONES & 1 CJ's)</u>				<u>At 50% volume for next 3 months (5 T-BONES & 1 CJ's)</u>				<u>At 50% volume for next 3 months and cutting every expense by 50% WHICH IS NOT REALITY (5 T-BONES & 1 CJ's)</u>			
Labor	32.9%	\$9,464,931		Labor	55.8%	\$183,674		Labor	44.1%	\$3,170,752	33% Less	Labor	44.1%	\$1,585,376	33% Less	Labor	44.1%	\$792,688	50% Less
Food	35.6%	\$7,824,742		Food	35.6%	\$116,811		Food	35.6%	\$1,956,186	50% Less	Food	35.6%	\$978,093	50% Less	Food	35.6%	\$489,046	50% Less
Beverage	24.0%	\$1,642,525		Beverage	24.0%	\$269		Beverage	24.0%	\$410,631	50% Less	Beverage	24.0%	\$205,316	50% Less	Beverage	24.0%	\$102,658	50% Less
Benefits	5.1%	\$1,480,692		Benefits	17.3%	\$56,949.68		Benefits	7.7%	\$555,259	25% Less	Benefits	7.7%	\$277,630	25% Less	Benefits	7.7%	\$138,815	50% Less
Rent	4.8%	\$1,372,450		Rent	16.0%	\$52,786.52		Rent	19.1%	\$1,372,450	100% Same	Rent	19.1%	\$686,225	100% Same	Rent	19.1%	\$343,112	50% Same
Maintenance Janitorial Repair	3.9%	\$1,121,313		Maintenance Janitorial Repair	13.1%	\$43,127.42		Maintenance Janitorial Repair	14.0%	\$1,009,182	10% Less	Maintenance Janitorial Repair	14.0%	\$504,591	10% Less	Maintenance Janitorial Repair	14.0%	\$252,295	50% Less
Cleaning Paper Smallware Linen	3.7%	\$1,069,376		Cleaning Paper Smallware Linen	12.5%	\$41,129.85		Cleaning Paper Smallware Linen	7.4%	\$534,688	50% Less	Cleaning Paper Smallware Linen	7.4%	\$267,344	50% Less	Cleaning Paper Smallware Linen	7.4%	\$133,672	50% Less
Ads/Marketing	3.3%	\$937,773		Ads/Marketing	11.0%	\$36,068.18		Ads/Marketing	6.5%	\$468,886	50% Less	Ads/Marketing	6.5%	\$234,443	50% Less	Ads/Marketing	6.5%	\$117,222	50% Less
Utility	2.4%	\$686,739		Utility	8.0%	\$26,413.04		Utility	8.6%	\$618,065	10% Less	Utility	8.6%	\$309,033	10% Less	Utility	8.6%	\$154,516	50% Less
Credit Card Fees	2.0%	\$567,986		Credit Card Fees	6.6%	\$21,845.63		Credit Card Fees	3.9%	\$283,993	50% Less	Credit Card Fees	3.9%	\$141,997	50% Less	Credit Card Fees	3.9%	\$70,998	50% Less
Office & Professional	1.6%	\$448,202		Office & Professional	5.2%	\$17,238.54		Office & Professional	4.7%	\$336,151	25% Less	Office & Professional	4.7%	\$168,076	25% Less	Office & Professional	4.7%	\$84,038	50% Less
Workers Comp and Liability Insurance	0.9%	\$245,267		Workers Comp and Liability Insurance	2.9%	\$9,433.34		Workers Comp and Liability Insurance	2.7%	\$196,214	20% Less	Workers Comp and Liability Insurance	2.7%	\$98,107	20% Less	Workers Comp and Liability Insurance	2.7%	\$49,053	50% Less
GNHR Management Fee	0.3%	\$93,856		GNHR Management Fee	1.1%	\$3,609.84		GNHR Management Fee	0.7%	\$46,928	50% Less	GNHR Management Fee	0.7%	\$23,464	50% Less	GNHR Management Fee	0.7%	\$11,732	50% Less
Total Costs	93.6%	\$26,955,852		Total Costs	185.1%	\$609,356		Total Costs	152.3%	\$10,959,385		Total Costs	152.3%	\$5,479,693		Total Costs	152.3%	\$2,739,846	
Food Revenue	\$21,956,474			Food Revenue	\$328,121			Food Revenue	\$5,489,119	50% Less	Food Revenue	\$2,744,559	50% Less	Food Revenue	\$1,372,280	50% Less			
Beverage Revenue	\$6,829,749			Beverage Revenue	\$1,120			Beverage Revenue	\$1,707,437	50% Less	Beverage Revenue	\$853,719	50% Less	Beverage Revenue	\$426,859	50% Less			
Total Revenue	\$28,786,223			Total Revenue	\$329,241			Total Revenue	\$7,196,556	50% Less	Total Revenue	\$3,598,278	50% Less	Total Revenue	\$1,799,139	50% Less			
Net EBITDA	\$1,830,372			Net EBITDA	(\$280,115)			Net EBITDA	(\$3,762,829)		Net EBITDA	(\$1,881,415)		Net EBITDA	(\$940,707)				
Return on Sales %	6.4%			Return on Sales %	0.0%			Return on Sales %	0.0%		Return on Sales %	0.0%		Return on Sales %	0.0%				
CapEx	\$313,000			CapEx	\$0			CapEx	\$78,250	75% Less	CapEx	\$39,125	75% Less	CapEx	\$19,563	50% Less			
Unlevered Free Cash Flow	\$1,517,372			Unlevered Free Cash Flow	(\$280,115)			Unlevered Free Cash Flow	(\$3,841,079)		Unlevered Free Cash Flow	(\$1,920,540)		Unlevered Free Cash Flow	(\$960,270)				

8 STORES & Meats-Sweets-Catering

March-April-May-June 2020 Expenses not covered by PPP	
Insurance	
Insurance	
Workers Comp	\$ 66,998
Auto/Liability	\$ 54,430
Life/Disability	\$ 19,349
Loans Principle Only	\$ 143,000
CAMS directly to Landlord	\$ 17,840
Landscaping (paid by us)	\$ 5,712
Property Taxes (paid by us)	\$ 69,221
Property Mgmt Fees	\$ 554
Trash (paid by us)	\$ 45,542
Water/Sewer (paid by us)	\$ 36,942
Repairs	\$ 159,126
Smallwares	\$ 108,146
Re-Start Up Inventory	
Food	\$ 90,000
Beer-Wine-Spirits	\$ 85,000
Paper-Cleaning	\$ 14,000
Uniforms-Linen	\$ 14,000
TOTALS	\$ 929,859

	Quarterly	Annual
GNHR M&R Tax	\$ 946,686	\$3,786,742
Grants from GOFERR Funds	\$ (929,859)	\$ (3,719,437)