

State of New Hampshire

Governor's Office

FOR

EMERGENCY RELIEF AND RECOVERY

(GOFERR)

LEGISLATIVE ADVISORY BOARD

PUBLIC MEETING

Wednesday, JULY 1, 2020 1:00 p.m.

in

One Eagle Square Concord, NH 03301

Legislative Advisory Board Members:

SENATOR Senator Lou D'Allesandro

SENATE PRESIDENT Donna Soucy

SENATE LEADER Senator Chuck Morse

SENATOR John Reagan

SPEAKER Steve Shurtleff

HOUSE LEADER Rep. Dick Hinch

CHAIRWOMAN Maryjane Wallner

REPRESENTATIVE Erin Hennessey

AGENDA

- Call to Order Reading of Public Meeting Statement
- Attendance
- Presentations on:
 - 1:10 PM 1:30 PM Todd Leach, Chancellor USNH, and Susan Huard, Interim
 - Chancellor CCSNH o 1:30 PM 1:50 PM Sarah Mattson-Duston, Executive Director, NH Legal Assistance o 1:50 PM 2:10 PM Steve Ahnen, President, NH Hospital Association.
- Discussion on:
 - Summer Camps
- Next Scheduled Meeting Wednesday, July 29th 1 pm
- Adjourn

- PROCEEDINGS
- 2 * * * * *
- 3 JERRY LITTLE: The GOFERR Legislative Advisory was
- 4 created by Executive Order #2020-06. That order is publicly
- 5 available on the Governor's website.
- Today's meeting is an official meeting of the
- 7 Board. It is open to the public and will be run in a manner
- 8 compliant with RSA 91-A.

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- 9 Today's meeting is also being recorded, as was
- 10 mentioned. Should you be a speaking participant and not
- 11 wish to be recorded, you may disconnect now or at any time.
- 12 The recording from today's meeting will be transcribed and
- 13 posted on the GOFERR webpage.
- 14 JERRY LITTLE: As stated, my name is Jerry Little.
- 15 I am Director of the Governor's Office for Emergency Relief
- 16 and Recovery, and I will be facilitating today's meeting.
- 17 Because the Board is meeting by phone, under RSA
- 18 91-A, there are some initial logistics that we need to
- 19 establish. First, each of us must state our names, where we
- 20 are located, and who is in the room with us during the call.
- 21 We'll do that with this roll call like this:
- I am Jerry Little, Director of the GOFERR, in the

- 1 GOFERR office at One Eagle Square in Concord, and with me is
- 2 Rhonda Hensley from the GOFERR staff, and I'll just notify
- 3 you that at some point in time, I expect Lisa English also
- 4 from the GOFERR staff to join me here. Senate President
- 5 Donna Soucy, are you with us?
- 6 Maybe *5 Senator, or you may be on mute.
- 7 JERRY LITTLE: Moving on, House Speaker Steve
- 8 Shurtleff?
- 9 STEVE SHURTLEFF: Yes, thank you Commissioner.
- 10 Steve Shurtleff, I'm in my residence in Penacook, and I am
- 11 alone.
- 12 JERRY LITTLE: Thank you, thank you. Senate
- 13 Republican Leader Chuck Morse?
- 14 CHUCK MORSE: Chuck Morse. I'm in my office in
- 15 Atkinson, and I am alone.
- JERRY LITTLE: Thank you. House Republican Leader
- 17 Dick Hinch?
- 18 DICK HINCH: This is Dick Hinch. I am in my
- 19 office in Merrimac, and I am alone.
- 20 JERRY LITTLE: Chairman Lou D'Allesandro? Senator
- 21 D'Allesandro?
- LOU D'ALLESSANDRO: I'm at my home office, all

- 1 alone.
- 2 LOU D'ALLESSANDRO: Thank you, Senator.
- 3 Representative Mary Jane Wallner?
- 4 MARY JANE WALLNER: This is Mary Jane Wallner, and
- 5 I'm at my home in Concord, New Hampshire, and I am alone.
- JOHN REAGAN: John Reagan, I'm in my home office,
- 8 alone.
- 9 JERRY LITTLE: Representative Erin Hennessey?
- 10 ERIN HENNESSEY: Good afternoon, Erin Hennessey.
- 11 I'm in my mobile office currently in Bethlehem. No one is
- 12 in the car with me.
- 13 JERRY LITTLE: Thank you. Senate President Donna
- 14 Soucy? Senator Soucy?
- DONNA SOUCY: Yes, yes. This is Donna Soucy. I
- 16 am in Concord at my law office, and I am alone.
- 17 JERRY LITTLE: Thank you very much. As we move
- 18 through our agenda today, each Board member and anyone else
- 19 speaking is asked to identify themselves before speaking.
- 20 Should you choose to take any votes today, they must be done
- 21 by the roll call method we just used.
- 22 And finally, before we begin today's

- 1 presentations, please remember to use 5* if you would like
- 2 to ask a question.
- In addition, presenters are also asked to hit 5*
- 4 when their turn comes up, because that allows us to unmute
- 5 your line.
- The last time we met, which was Wednesday, June
- 7 24, you asked to hear updated presentations from the
- 8 University System of New Hampshire and the Community College
- 9 System of New Hampshire, the New Hampshire Legal Assistance
- 10 and the New Hampshire Hospital Association.
- 11 You've received presentation materials and updates
- 12 that GOFERR has received. They would have been sent to you
- 13 by Rhonda Hensley. If not, please let us know and we will
- 14 forward them to you now.
- 15 We also sent out an agenda, and you can see from
- 16 that that we are going to start today's presentations with
- 17 Todd Leach, Chancellor of the University System of New
- 18 Hampshire; and Susan Huard, Interim Chancellor of the
- 19 Community College System.
- 20 Chancellor Leach, are you with us this morning -
- 21 or this afternoon, pardon me?
- TODD LEACH: Yes, good afternoon, I'm here, Todd,

- 1 Leach, and I'm in my residence in Bow, New Hampshire, by
- 2 myself.
- 3 JERRY LITTLE: Very good. And Interim Chancellor
- 4 Hewitt, are you with us?
- 5 INTERIM CHANCELLOR SUSAN HUARD: Yes, I am, I'm
- 6 Susan Huard. I am in the college office on the NHTI campus,
- 7 and with me is our Chief Operating Officer, Charles Ansell.
- 8 JERRY LITTLE: Very good. Thank you all.
- 9 Chancellor Leach, would you like to start off this segment?
- 10 TODD LEACH: Yes, thank you. And also, Cathy
- 11 Provencher is standing by on the phone to be available for
- 12 any specifics that we'd like to answer further. But let me
- 13 just start by thanking the group for having us come back and
- 14 update you on expenses and plans.
- 15 At this point, the university system, I think as
- 16 everybody knows, was hit very hard in the spring semester,
- 17 as we refunded \$42 million dollars to students for room and
- 18 board and other fees.
- 19 And we have probably experienced a loss of revenue
- 20 somewhere around \$10 million dollars this summer in the
- 21 summer programs that we have canceled, that we would have
- 22 otherwise run.

- And as we're looking at preparing for the coming
- 2 semester, I think we have several categories of costs that
- 3 would be enormously impactful for us. One is just the
- 4 anticipation of lost revenues from having low density
- 5 dormitories, having some dips on enrollment, and having put
- 6 more money into financial aid to help students and families
- 7 that have economic challenges.
- 8 So we're looking at a revenue impact of somewhere
- 9 between 20 million and upwards of \$100 million dollars, as
- 10 we head into next year.
- But we really wanted to speak to the committee
- 12 about was what I would call really hard costs that we have.
- 13 They're not lost revenue assigned; they are direct, out of
- 14 pocket expenses that we're having to spend in order to
- 15 ensure an opening in the fall.
- And I think it's tremendously important for our
- 17 students, but for the state as well that we have a safe
- 18 opening, if it's at all possible and feasible. And to do
- 19 that, we are expending quite a bit of dollars on
- 20 presentation.
- I sent earlier a breakdown of some of the costs.
- 22 But, you know, looking at a total cost for the coming year

- 1 in terms of those hard out of pocket, very COVID-specific
- 2 expenses that we would have not otherwise spent of \$28
- 3 million dollars, and that includes tests, PPE, cleaning --
- 4 increased cleaning levels -- and contact tracing efforts
- 5 that we're building in a plan for.
- 6 We've had to contract with PPE providers. We are
- 7 contracting the test providers to ensure that we have things
- 8 in place, and that we can have that reopened.
- 9 But that hard cost piece of what we're preparing
- 10 for is costing us \$28 million dollars. About \$19 million of
- 11 that will be spent before December 30. And so, we are
- 12 looking for as much help as we can get with that.
- We know that the state won't be able to cover our
- 14 revenue losses, and the reimbursements that we had to make
- 15 to students. But we really need the state's help as much as
- 16 possible to cover those out of pocket expenses to try to
- 17 open their doors.
- 18 I will say that we're very appreciative of the \$10
- 19 million dollars we already received; that was critical for
- 20 us to prepare the ability to offer remote courses. And those
- 21 remote courses will be offered, even if we have students
- 22 back on campus.

- 1 We know there will be students who aren't
- 2 comfortable; there will be instructors who will also want to
- 3 teach from a distance.
- 4 And in the event that we have to send students
- 5 home, as we did this past semester, we have to really be
- 6 ready for that. So that \$10 million that we spent
- 7 outfitting our classrooms over the summer with new
- 8 technology, with training faculty -- all that, was extremely
- 9 helpful.
- 10 So as we look at our most urgent needs now, we're
- 11 just around this \$28 million.
- The other thing that I would just add in here is
- 13 that in addition to it obviously being an impact for the
- 14 university system in terms of our budget, this is extremely
- 15 important for the state.
- We need to be part of the state's rebound. We
- 17 have to be an important economic lever for the state, and we
- 18 can't do that if we're really in a financial position that
- 19 severely hurts our ability to support workforce needs and
- 20 other needs that the state will have.
- 21 If we're open, in terms of having students on
- 22 campus, it has an enormous impact on local economies and the

- 1 state economy as a whole. About half of our students come
- 2 from out of state; they're a really important part of the
- 3 economy -- part of the \$2 billion-dollar a year impact we
- 4 have.
- And if we're hard hit for even one year, it will
- 6 have several years of impact, as those students pipe (sic)
- 7 through, you know, four years' worth of college education.
- 8 It will make a very big difference if we're really
- 9 substantially hurt in one of those years in carrying those
- 10 classes through.
- And the last thing I'd like to just say, and I'm
- 12 happy to answer any questions, is that if this crisis should
- 13 get worse, if the pandemic returns at levels where the state
- 14 is having to really focus on addressing a larger COVID
- 15 health need, that the University System also needs to be
- 16 prepared to be a partner in that.
- And part of what we are putting some of our
- 18 investment in is trying to build testing capacity at UNH.
- 19 And that testing capacity is expected to allow us to process
- 20 as many as 2000 tests per day. That's an enormous strength
- 21 to what the state currently has the ability to do.
- And ideally, we're hoping that we have 30,000

- 1 people back in our campuses in the fall, and we're maxing
- 2 that capacity out. But, you know, worst case scenario, that
- 3 capacity will be there to support the state.
- 4 JERRY LITTLE: Thank you, Chancellor Leach. Are
- 5 there questions from the Legislative Advisory Board for
- 6 Chancellor Leach? I don't see any, but if you could --
- 7 Senator D'Allesandro, yes, I see your hand. Thank you.
- 8 SENATOR D'ALLESANDRO: Thank you, Jerry. I think
- 9 the Chancellor has articulated the need for the \$10 million
- 10 dollars graphically, and I think we have received
- 11 information from the Treasurer, Catherine Provencher, which
- 12 supports this.
- So I would move at this time that we grant the \$10
- 14 million -- we ask that the Governor grant the \$10 million
- 15 dollars to the University System.
- JERRY LITTLE: Speaker Shurtleff?
- 17 STEVE SHURTLEFF: Thank you. I second Senator
- 18 D'Allesandro's motion.
- 19 JERRY LITTLE: Very good. So this, I believe, was
- 20 a motion from the last meeting that we held on last week, is
- 21 my memory correct on that, Senator D'Allesandro, that --
- 22 SENATOR D'ALLESANDRO: That's correct. The motion

- 1 was \$10 million for the university.
- 2 The second phase of that was the \$5 million for
- 3 the community colleagues, but we haven't heard from them.
- 4 But I'd like to move the \$10 million for the University
- 5 System.
- 6 JERRY LITTLE: Thank you. Any further questions
- 7 or comments about that? Would you like to move on to hear
- 8 from Interim Chancellor Huard about the Community College
- 9 System and approach these as a group, or shall we take them
- 10 one at a time?
- 11 STEVE SHURTLEFF: I think that it's at the
- 12 discretion of the Chair. I'd just assume we'd take them one
- 13 at a time.
- 14 SENATOR MORSE: Yeah, Jerry, I think we should
- 15 take them one at a time, because we probably have three or
- 16 four today.
- 17 JERRY LITTLE: Very good. Thank you, Senator
- 18 Morse, Chairman Morse. So a second motion is to recommend
- 19 to the Governor \$10 million dollars to the University System
- 20 of New Hampshire for CARES Act related expenses. Any
- 21 further discussion?
- 22 Representative Wallner?

- 1 [Pause]
- You may be on mute, Representative Wallner. 5*.
- MARY JANE WALLNER: I'm sorry, I didn't think -- I
- 4 didn't hear you call my name. I guess I'm reading this and
- 5 I'm wondering how -- what have we allocated to the
- 6 university previously?
- 7 JERRY LITTLE: We have previously allocated \$10
- 8 million dollars. This would be an additional \$10 million
- 9 dollars.
- 10 MARY JANE WALLNER: And additional \$10 million?
- 11 And this is to be used for the COVID-related expenses that
- 12 the Chancellor has been describing to us? Is that correct?
- 13 JERRY LITTLE: I believe that's the case.
- 14 Chancellor Leach, would you like to respond to that
- 15 question?
- 16 TODD LEACH: Yes. That is absolutely correct.
- 17 It's very specific to the COVID-related expenses.
- 18 JERRY LITTLE: Further questions?
- 19 MARY JANE WALLNER: I just have -- I guess I want
- 20 to -- I have a concern about it in that I certainly support
- 21 \$10 million, but I'm wondering, it looks like between now
- 22 and the end of the year, they're going to need \$19 million -

- 1 a total for about \$28 million.
- 2 And I'm wondering if actually we could consider a
- 3 higher number from the university. I think it's really
- 4 important that the university be ready to accept their
- 5 students back, and I don't see how they can do it, unless
- 6 there's funding available for all of these expenses.
- 7 So I'll just put that as a point for people to
- 8 think about. I don't know if they're going to go now, or if
- 9 we're going to hold on this one until the end.
- But I personally would support a higher number.
- 11 JERRY LITTLE: Senator Morse, do you have a
- 12 question, sir?
- 13 SENATOR MORSE: Yeah. I think, like, with any of
- 14 the votes that we're doing, I mean it's pretty obvious --
- 15 probably on the next discussion after the University System
- 16 and the Community College System -- the Governor's going
- 17 forward with what he's hearing from groups like ours
- 18 already.
- 19 So I think it's more of us saying, you know,
- 20 sending the message that we think we should support the
- 21 University System. They're going to determine the number in
- 22 the Governor's Office what it's going to be.

- 1 So I think it's more of we believe we should add
- 2 some money to the University System -- a number, and I
- 3 support the \$10 million. You know, the whole document that
- 4 came last time from the Chancellor is certainly bigger than
- 5 even the \$20 million we're talking about in total.
- 6 So I think that that will get worked out between
- 7 the University System and the Governor's Office.
- 8 JERRY LITTLE: Any additional questions or
- 9 comments? Seeing none, we have a motion in a second to make
- 10 a recommendation to the Governor to add \$10 million dollars
- 11 to CARES Act funding for the University System of New
- 12 Hampshire, and we will go through the roll call at this
- 13 point.
- 14 Senate President Donna Soucy?
- 15 DONNA SOUCY: Yes.
- 16 JERRY LITTLE: Speaker Steve Shurtleff? Speaker
- 17 Shurtleff?
- 18 STEVE SHURTLEFF: Yes.
- 19 JERRY LITTLE: Senator Morse?
- 20 SENATOR MORSE: Yes, yes.
- 21 JERRY LITTLE: Representative Hinch?
- 22 DICK HINCH: Dick Hinch, yes.

- 2 CHAIRMAN D'ALLESSANDRO: Yes.
- 3 JERRY LITTLE: Representative Wallner?
- 4 CHAIRWOMAN WALLNER: Yes.
- 6 SENATOR REAGAN: Yes.
- JERRY LITTLE: And Representative Hennessey?
- 8 ERIN HENNESSEY: Hennessey votes yes.
- 9 JERRY LITTLE: That is an eight to nothing vote.
- 10 That recommendation passes, and that, I believe, completes
- 11 the conversation about the University System of New
- 12 Hampshire.
- So we will move on to Interim Chancellor Huard.
- 14 Are you on the phone still, Ma'am?
- 15 INTERIM CHANCELLOR SUSAN HUARD: Yes, I am.
- JERRY LITTLE: Would you like to tell us about the
- 17 ongoing needs at the Community College System of New
- 18 Hampshire?
- 19 INTERIM CHANCELLOR SUSAN HUARD: Thank you,
- 20 Commissioner, and good afternoon Legislative. I would be
- 21 very happy to talk about the ongoing needs of the Community
- 22 College System.

- 1 Many of our needs parallel those you've heard from
- 2 the University System. A couple of key differences for us.
- 3 One is that our students are primarily commuters, as you all
- 4 know.
- 5 So they are in the community and of the community.
- 6 So testing is not going to be as strong a priority for us as
- 7 it is for the University's residential campuses.
- 8 We do have two locations -- Lakes Region and NHTI
- 9 that do have residential students, and the university has
- 10 been very gracious, and is sharing the contract that they
- 11 are setting up with testing entities, so that we too can
- 12 benefit from those.
- But our primary work will be on essentially
- 14 surveying students as they're coming onto campus. We are
- 15 looking right now at some technology products that will help
- 16 us do the screening, but we also anticipate having to do
- 17 some hiring of temporary workers to help support students
- 18 coming to campus.
- Our plan at this point, knowing what we know, is
- 20 that we will have quite a number of classes that happen
- 21 remotely. But as you all know, one of our strongest
- 22 features are the applied and lab courses that we do, which

- 1 we intend to hold on campus.
- In fact, right now in our summer session, we are
- 3 at every campus supporting labs that are helping students
- 4 from the spring to finish out their degrees in things like
- 5 line worker, automotive technology, medical assisting,
- 6 license practical nursing, and we're learning what our needs
- 7 are going to be.
- 8 Since I've been in this position for just two
- 9 months, I've asked Mr. Ansell to give you a much greater
- 10 update on what our needs AR. So Mr. Ansell?
- 11 CHARLES ANSELL: Thank you. I'll be brief and
- 12 just kind of add some detail to what the Chancellor just
- 13 walked through.
- 14 You know, I'll also reiterate what Chancellor
- 15 Leach said -- that, you know, for us the \$5 million dollars
- 16 that have been given to us has been a godsend. I mean, that
- 17 can't be understated.
- 18 We're building a report of our initial
- 19 expenditures used for summer classes for the July 15
- 20 deadline, as per Exhibit C of the GOFERR grant agreement
- 21 that we signed three weeks ago, and for which we have
- 22 encumbered funds that we're spending down from dollars

- 1 subsequently received.
- 2 Most of the money is going to be spent for the
- 3 fall semester, and we're finalizing those costs. I'll just
- 4 quickly itemize the categories of costs associated with our
- 5 pandemic response. Most of these are assigned for preparing
- 6 for the fall semester, you know.
- 7 So first we've got our costs that are associated
- 8 with social distancing that involve technology, and we
- 9 pegged that preliminarily at \$3.5 million.
- 10 We have costs for staffing for maintaining public
- 11 health and safe learning environments for the fall, which we
- 12 put as just under \$3-. And then we have costs for
- 13 supplemental instruction and support associated with the
- 14 need to have smaller class size, which we put at \$4.5
- 15 million.
- These are all extensions of the categories allowed
- 17 in the grant agreement, based on our first presentation to
- 18 this committee a couple months ago.
- And, you know, to that point, typically we do have
- 20 a presentation or a document that we talk through with you.
- 21 And on the last call we gave you a nine-page report called,
- 22 "COVID Impacts Relief Needs for Program Completion and

- 1 Workforce Training."
- Today, we're -- you know, really just discussing
- 3 an extension of that original request. And there are two
- 4 reasons that these extension numbers are not exact just yet,
- 5 and they both have to do with the optimizing of the dollars
- 6 that we receive.
- 7 First, we are coordinating these costs across all
- 8 seven of our colleagues into single purchases, which, though
- 9 they serve different academic programs, different enrollment
- 10 volumes and different community needs, they require much of
- 11 the same things.
- 12 And therefore we're coordinating over the summer
- 13 to do that sort of volume purchasing and contracting, and
- 14 we're wrapping this up because we need to stand things up by
- 15 the fall. But we're making sure that we are taking the time
- 16 needed to be as cost-effective as possible.
- 17 Second, we're finalizing the ways to reduce our
- 18 staffing needs while ensuring that all students and
- 19 employees are safe.
- 20 As the Chancellor alluded to, these staffing needs
- 21 involve not just testing at our two colleges that have dorms
- 22 and not just contact tracing, but also temperature screening

- 1 before entry and other processes to comply with state
- 2 guidelines that we want to automate as much as possible, so
- 3 we can minimize costs associated with checkpoint screeners
- 4 and other staff required in a commuter environment -- an
- 5 environment that has classes that run not just during
- 6 standard business hours, but that run nights and weekends
- 7 too.
- 8 So with all that said, we know that we're spending
- 9 around \$10.5 million dollars in this endeavor. We've got
- 10 our relative amounts of 35 percent on tax, 30 percent on
- 11 public health and safe learning environments, and the
- 12 remainder on supplemental instruction and support associated
- 13 with COVID.
- 14 And we'll have the precise spend-to-date in two
- 15 weeks, per the parameters of Exhibit C of the grant
- 16 agreement, and exact numbers for most things by end of July.
- By way of reminder, our back-to-lab technology
- 18 costs, just to add a little detail to what Chancellor Huard
- 19 talked about, this includes software for synchronous
- 20 learning to enable alternating class schedules and smaller
- 21 class sizes with the same light experience.
- This also includes additional computing hardware

- 1 for students and faculty to close gaps in remote
- 2 instruction.
- And it includes specialized software for many of
- 4 the high-intensity, typically more hands-on in the lab
- 5 coursework, like in manufacturing, health care and
- 6 automotive.
- 7 Second, the staffing and the PPE: We're
- 8 purchasing thermometers and temperature screeners, doing
- 9 lots of the dorms cleansing and dedensification effort at
- 10 two of our colleagues, like Chancellor Leach described that
- 11 the University System is doing, I think on the prior call.
- 12 And we're staffing our around the clock custodial
- 13 function, including for evening and weekend classes. Also
- 14 we're restocking PPE on everything from N95s to sanitizers
- 15 to wipes to disposable masks, et cetera.
- 16 Finally, smaller class sizes in addition to online
- 17 for those classes that simply cannot be remote, because they
- 18 are hands-on training students to be the technicians of our
- 19 state in the middle-skill jobs of various sectors. This
- 20 demands supplemental instruction hours, as we discussed last
- 21 time.
- So, you know, just imagine the welding lab, the IT

- 1 Security center, the mock ambulance, the dental clinic, the
- 2 respiratory care setting. We furnish those, and these are
- 3 hands-on programs we must deliver in person.
- 4 Our instructors will extend their hours, doing so
- 5 to accommodate small numbers of students in lab spaces
- 6 during our socially distant fall semester.
- 7 Also last time we spoke, we mentioned our requests
- 8 around tuition assistance. You know, I'll just conclude
- 9 with that. We need to educate our students safely, and
- 10 that's what I just -- you know, kind of detailed. But we
- 11 need them to do that so they can graduate in key sectors
- 12 that our economy needs right now -- in health care,
- 13 obviously, but also in IT and in industry and in the
- 14 sciences.
- 15 We also estimate that half of our students lost a
- 16 job. And our focus is steadfast in ensuring that they don't
- 17 forgo their future.
- 18 CCSNH, we view ourselves really as -- you know,
- 19 for lack of a better term -- the first line of attack
- 20 against high unemployment rates, against prolonged payouts
- 21 of unemployment assistance -- and again, stalled careers.
- We partner with the Department of Employment

- 1 Security and others, to see what that future will look like,
- 2 and how we can make sure that anyone who's currently
- 3 unemployed right now, that they can readily enter the new
- 4 economy that's already starting to emerge. So this in turn
- 5 can put New Hampshire on the fast track to recovery.
- I'll just add that, you know our full-time
- 7 students, they come out of an unemployment rate and they end
- 8 up, and they'll continue to end up working in the hospitals,
- 9 classrooms, server closets, mechanical shops and offices
- 10 throughout the state, regardless of the economic condition.
- So, you know, with that, you know, we're looking
- 12 at both those angles, trying to help everybody who's
- 13 experiencing tremendous loss right now. Because, you know,
- 14 relief and recovery for our students is the same as relief
- 15 and recovery for the state.
- So with that, you know, I think that the
- 17 Chancellor and I conclude, but, you know, we're obviously
- 18 open to all questions.
- 19 JERRY LITTLE: Very good. Thank you, sir. Are
- 20 there questions for either of the representatives for the
- 21 Community College System of New Hampshire?
- 22 [Pause]

- 1 JERRY LITTLE: Are there any questions?
- 2 SENATOR MORSE: I would move that we grant, or we
- 3 recommend \$5 million dollars for the Community College
- 4 System of New Hampshire, thank them for their very good
- 5 summary of where the money would be spent, why the money is
- 6 needed.
- 7 And I think in the employment sector, they play a
- 8 very significant role in training people for jobs that are
- 9 available that need to be filled. And obviously, the
- 10 workforce makes the world work.
- 11 Thank you, sir.
- 12 JERRY LITTLE: Thank you, Senator. Is there a
- 13 second or a further comment or question?
- 14 MARY JANE WALLNER: I would second that motion.
- 15 JERRY LITTLE: I believe that was Senator Soucy?
- 16 SENATOR SOUCY: Yes, yes, Commissioner.
- 17 JERRY LITTLE: Seconded by Senator Soucy. Any
- 18 further conversation? If there are no questions or
- 19 conversation, we have a motion from Senator D'Allesandro,
- 20 seconded by Senator Soucy, to recommend the Governor allot
- 21 \$5 million additional dollars to the Community College
- 22 System of New Hampshire, and we'll do the roll call.

- 1 Senate President Soucy?
- 2 DONNA SOUCY: Yes.
- 3 JERRY LITTLE: House Steve Shurtleff?
- 4 STEVE SHURTLEFF: Yes, yes.
- 5 JERRY LITTLE: Senator Morse?
- 6 SENATOR MORSE: Yes.
- 7 JERRY LITTLE: Representative Hinch?
- 8 DICK HINCH: This is Dick Hinch, yes.
- 9 JERRY LITTLE: Senator D'Allesandro?
- 10 SENATOR D'ALLESSANDRO: Yes.
- 11 JERRY LITTLE: Representative Wallner?
- 12 REPRESENTATIVE WALLNER: Yes.
- 13 JERRY LITTLE: Senator Reagan?
- 14 SENATOR REAGAN: Yes.
- 15 JERRY LITTLE: Representative Hennessey?
- 16 ERIN HENNESSEY: Hennessey votes yes.
- 17 JERRY LITTLE: Thank you all very much. An eight
- 18 to nothing vote in support of the motion. Thank you
- 19 everyone from the Community College System of New Hampshire,
- 20 and from the University System.
- 21 COLLECTIVE: Thank you very much. We truly
- 22 appreciate the support of our state. Yeah, thank you.

- 1 JERRY LITTLE: Onto the next section of our
- 2 agenda, also during last week's meeting, a request was made
- 3 -- I believe from Senator D'Allesandro -- I might be --
- 4 SENATOR D'ALLESANDRO: That's correct, Jerry --
- 5 JERRY LITTLE: -- that we hear again from New
- 6 Hampshire Legal Aid. I think the context was in anticipated
- 7 increases in activity relative to evictions and
- 8 foreclosures. Sarah Mattson Dustin from NHLA is on the
- 9 phone I believe. Are you with us, Sarah?
- 10 SARAH MATTSON DUSTIN: I am here, good afternoon.
- 11 JERRY LITTLE: Good afternoon. Thank you for
- 12 joining us. Senator D'Allesandro, would you like to start
- 13 this segment?
- 14 SENATOR D'ALLESANDRO: Yes, thank you, Jerry. I
- 15 think we know that the moratorium on rents is over as of
- 16 today, and I'm sure that there will be a great deal of
- 17 activity.
- 18 In the district that I represent, there are
- 19 tremendous number of renters -- renters in the large
- 20 apartment-type buildings.
- 21 And so, I think many of these people have lost
- 22 their jobs and they've been living on unemployment and the

- 1 subsidy. Some of them are trying to get back to work, but
- 2 they now have to work out something with regard to payments.
- 3 And the landlords have been helpful in many
- 4 instances, but there are going to be challenges. And I
- 5 think those challenges will result in people needing
- 6 representation.
- 7 And Legal Assistance has been the best effort that
- 8 I know of to defend these people, or to aid these people and
- 9 counsel these individuals. And as a result, I've made a
- 10 suggestion that we come up with a pot of money to defend
- 11 people who need our help.
- 12 And I've talked with Sarah about this. I
- 13 suggested a number between the \$300- I suggested a number
- 14 between the \$3- and \$400,000 dollar range, that may or may
- 15 not fit what her desires are, given that this money has to
- 16 be spent quickly by the end of the calendar year. And
- 17 obviously, that's something that she can articulate as she
- 18 speaks.
- But I think it's incumbent upon us we presented
- 20 the moratorium. The Governor presented that I think it was
- 21 wise to do that, but it's off now, and it's time to pay the
- 22 piper.

- 1 So with that, Jerry, I would hope that we could
- 2 hear from Sarah, and then I could make a motion to support
- 3 the premise that we give some money -- we recommend to the
- 4 Governor that he put forth some money for this purpose.
- 5 Thank you.
- 6 JERRY LITTLE: Thank you, Senator D'Allesandro.
- 7 Sarah, what would you like the Committee to hear?
- 8 SARAH MATTSON DUSTIN: Well, thank you very much,
- 9 Senator D'Allesandro, for that kind introduction and good
- 10 afternoon to all the members of the Legislative Advisory
- 11 Board. Thank you very much for the opportunity to speak
- 12 with you again.
- My name is Sarah Mattson Dustin, I am at my home
- in [00:34:03 indiscernible proper name] I am hoping that I
- 15 will remain alone, and not have any breaches by my young
- 16 children, who are around somewhere.
- 17 I'm the Executive Director at New Hampshire Legal
- 18 Assistance. We are a non-profit law firm. We provide
- 19 civil, legal aid, working with low-income people on civil,
- 20 legal issues that affect our basic needs like safety,
- 21 shelter and economic security.
- 22 And I know you've received written testimony from

- 1 May 18 and had the opportunity to hear from me on that
- 2 basis, so I certainly don't want to repeat all of that.
- I will share that housing historically has been
- 4 and remains our biggest practice area at New Hampshire Legal
- 5 Assistance. We focus on preventing homelessness.
- 6 The rationale for the prioritization of the
- 7 housing work is that housing is really the foundation of
- 8 stability for the low-income families with whom we work.
- 9 Across human services disciplines now, you'll hear
- 10 the mantra of "Housing First" because we know that it's hard
- 11 for people to recover from substance use disorders if they
- 12 don't have housing stability. It's hard for people to
- 13 maintain security from domestic violence if they don't have
- 14 safe and affordable housing.
- So it touches all of the other work that we do,
- 16 and the work that many of our partner agencies around the
- 17 state do. So that's why it's been such a top priority.
- 18 We've seen during the pandemic that housing is
- 19 really an essential public health strategy. Keeping people
- 20 in their homes is one of the best ways to keep people at
- 21 home, where they're safest.
- We are expecting a surge in need for help with

- 1 evictions, particularly.
- I do want to say that we really applaud the steps
- 3 that the Governor and GOFERR have taken, including the
- 4 eviction moratorium and the Housing Relief Fund. Those were
- 5 widely supported by housing advocates, including NHLA, and
- 6 we think that they've proven to be smart strategies for
- 7 keeping people housed during this crisis.
- 8 We're now in a transition phase. The eviction
- 9 moratorium is ending, the Housing Relief Fund is just coming
- 10 online, but eventually will run out. So we're expecting to
- 11 see a pretty sustained surge of eviction, and over the next
- 12 several months.
- And I think that's probably going to happen in a
- 14 couple of different ways. There are some people who may be
- 15 able to bridge a gap through the Housing Relief Fund, and
- 16 then simply be back on their feet, back to work and able to
- 17 stay housed. It's exactly how that program is intended to
- 18 work.
- There may be other people for whom the Housing
- 20 Relief Fund is not going to provide that kind of long-term
- 21 stability; people who are not finding that they have jobs to
- 22 go back to.

- 1 People also face evictions for reasons other than
- 2 the nonpayment of rent. There have been some very narrow
- 3 limits to the eviction moratoriums, but now with that
- 4 moratorium setting, those kinds of evictions based on
- 5 behavior will be able to move forward as well.
- So we don't think that this is probably going to
- 7 spike in one day. We think it's going to be kind of a slow-
- 8 moving wave.
- 9 And what we would ask you to consider recommending
- 10 to the Governor is a grant of \$128,000. I know that's a
- 11 smaller number than Senator D'Allesandro suggested, and we
- 12 really appreciate that he's brought this issue forward
- 13 today.
- 14 What we would do with that funding is hire
- 15 temporary staff to work with tenants and homeowners. Often,
- 16 the work that we do in the mortgage foreclosure context or
- 17 the landlord-tenant context is actually not litigation.
- 18 The first thing that we always try to do is find a
- 19 way for a tenant and a landlord or a homeowner and a bank to
- 20 work out an agreement that leaves everyone made as close to
- 21 whole as they can be while making sure that an individual or
- 22 a family can keep their housing.

- 1 So we're prepared to help people in court or in
- 2 other settings if necessary, but we really do try to have a
- 3 holistic strategy.
- We have also aside from the Nonprofit Relief Fund,
- 5 and thank you very much for providing that pot of money for
- 6 our New Hampshire non-profits -- if we were to receive
- 7 direct funding from GOFERR to support these temporary
- 8 positions focused on housing loss, we would reduce our
- 9 request for the Nonprofit Relief Fund correspondingly.
- 10 We're definitely not looking to double dip here.
- So I'm really happy to answer any questions that
- 12 you have about any delay, about our housing work or about
- 13 the specific request, and I really thank you again for the
- 14 opportunity to speak with you.
- 15 JERRY LITTLE: Thank you very much, Sarah.
- 16 Representative Hinch, do you have a question, sir?
- 17 DICK HINCH: Yes, thank you. So I'm sure, as
- 18 everyone is aware, that yesterday the Governor allocated \$35
- 19 million dollars, of which \$20 million dollars will be
- 20 initially expended and \$15 will, you know, be held in
- 21 reserve for rent stabilization and housing support.
- 22 And so, I'm interested to hear why we should not

- 1 at least see how that \$35 million travels before we expend
- 2 more monies? Thank you.
- 3 SARAH MATTSON DUSTIN: Sure, so that a -- I think
- 4 that's a great question, and if I'm understanding correctly,
- 5 we're talking about the Housing Relief Fund administered by
- 6 the [00:39:44 indiscernible proper name]
- 7 DICK HINCH: Yeah, that's --
- 8 SARAH MATTSON DUSTIN: Okay.
- 9 DICK HINCH: The Housing Relief Program, yes.
- 10 SARAH MATTSON DUSTIN: So I think that's a great
- 11 point. The work that we provide is really different than
- 12 that Housing Relief Fund.
- We're coordinating really closely with the
- 14 [00:40:02 same indiscernible proper name] in order to make
- 15 sure that they have the information that they need to know
- 16 that when they are providing support to families, that those
- 17 families are actually going to be able to maintain their
- 18 housing, which is the goal of the program.
- There are some tenants for whom the money is
- 20 either not the issue, or for whom the money isn't going to
- 21 be enough. So those are really the folks that we're worried
- 22 about; the folks that are going to just slip through the

- 1 cracks.
- 2 JERRY LITTLE: Further question, Representative
- 3 Hinch?
- 4 DICK HINCH: No. I think that -- I believe it's
- 5 prudent for us to see how this \$35 million dollars works,
- 6 before we -- I appreciate what Sarah said, but I think that
- 7 it's important that we see how the \$35 million works for us
- 8 before we -- because there's also the ability to apply
- 9 locally as well too. So I'll just leave it there.
- 10 JERRY LITTLE: Thank you. Senator Morse, do you
- 11 have a question?
- 12 SENATOR MORSE: Yes, Jerry, can -- I mean, at
- 13 least for me, can you explain what the funds were
- 14 appropriated for yesterday?
- 15 JERRY LITTLE: I could try, but even better than
- 16 that, I have Lisa English in the room with me, and she
- 17 worked on the design of the two programs.
- 18 So I'm going to turn it over to Lisa to explain
- 19 the two pieces of the Housing Relief Program that the
- 20 Governor announced yesterday. Lisa?
- 21 LISA ENGLISH: Thank you, Commissioner. So there
- 22 are two main parts to this program. There are one-time

- 1 assistance; they can be used to assist households with past
- 2 due rent from April 2020 forward, for households that fell
- 3 behind on rent due to COVID, or due to increased household
- 4 expenses that can be a result of COVID...
- 5 Perhaps other related expenses that may impact the
- 6 individual and family's ability to remain housed, and other
- 7 housing one-time expenses that if not paid impact the
- 8 ability maintain housing.
- 9 So this is -- the grants cannot exceed \$2500. And
- 10 again, it has to be conditioned on COVID-related loss or
- 11 increased expense.
- 12 And then the second part is the New Hampshire
- 13 Housing Relief Program will provide short-term rental
- 14 assistance to maintain or secure permanent housing.
- So this, again, can include past due rent that was
- 16 not paid due to a COVID-19 related inability to pay, and
- 17 ongoing rental assistance on a short-term basis, using
- 18 progressive engagement with the [00:42:52 case management.
- 19 The rental assistance is designed to decrease over time, as
- 20 households regain stability.
- 21 There's another component to the rental
- 22 assistance, that will look at the possibility of first

- 1 month's rent and ongoing short-term rental assistance to
- 2 assist with initial cost to transition a working household
- 3 from a shelter to permanent housing.
- So both of these programs -- the one-time grants
- 5 and the short-term rental assistance -- includes case
- 6 management services, help connect households with
- 7 appropriate services, and then the -- I think the last
- 8 detail -- the program payments are to be made directly to
- 9 the landlord or vendor.
- Obviously, this has to end by December 30,2020,
- 11 and I guess this is one little aside: Is the fact certainly
- 12 this is a need now, and to the extent there's no extension
- on the unemployment insurance at the end of July, there may
- 14 be an increased need.
- So that's something we'll certainly be watching.
- 16 And if you'd like a quick update, I have heard from the
- 17 Bureau of Housing Support two of the five [00:44:07 agencies
- 18 I've got statistics for: Southern New Hampshire Services
- 19 has 369 requests so far, and Strafford has had over 200
- 20 requests.
- 21 Again, this is just requests. The application
- 22 form opened yesterday.

- 1 JERRY LITTLE: Very good. And there are no income
- 2 limitations on any of those programs, are there?
- 3 LISA ENGLISH: There isn't. I mean, there
- 4 certainly has to be an inability to pay. So it's not
- 5 designed for someone that has a hefty bank account, but has
- 6 lost some income; it's about maintaining people's housing.
- 7 But this could apply to people that may not have
- 8 access to other emergency solutions grants that are out
- 9 there.
- 10 JERRY LITTLE: Thank you, Lisa. Further
- 11 questions? Representative Wallner?
- 12 MARY JANE WALLNER: Yes, thank you, Mr. Little. I
- 13 wonder -- this is sort of a question for Sarah Mattson more.
- 14 I wonder if you would describe just very briefly again how
- 15 the Legal Assistance Program is different than the Housing
- 16 Relief Program that Lisa just described to us?
- 17 SARAH MATTSON DUSTIN: Sure. I'd be happy to do
- 18 that. So the Housing Relief Program is really about filing
- 19 in financial gaps.
- 20 So a family that either has past due rent because
- 21 they fell behind due to losing income or increased housing,
- 22 household expenditures related to COVID, or a family that on

- 1 an ongoing basis is going to continue to need some rental
- 2 assistance in order to stay housed.
- 3 So it really is a financial support program. I
- 4 think one of the legislators mentioned local assistance.
- 5 There really is some significant similarity
- 6 between the Housing Relief Program and the traditional role
- 7 of municipal welfare departments, in that they're looking at
- 8 whether or not people are unable to meet their basic needs
- 9 with the income they have now, and trying to fulfill those
- 10 gaps.
- So one of the things that's really great about the
- 12 Housing Relief Fund is it's a way of preventing a lot of
- 13 these expenses from falling on the shoulders of
- 14 municipalities that are already struggling.
- 15 What we do is assist people not so much with
- 16 connection to these kinds of financial resources, but when
- 17 the source of resources fail, either because the family is
- 18 not going to be able to maintain housing because it's not a
- 19 -- for example because it's not a financial issue.
- 20 So for example, much of the work that we do is
- 21 with clients who have behavioral health disabilities, and
- 22 that may mean that there are behaviors that are a

- 1 manifestation of that disability that are problematic in the
- 2 housing setting, either with the landlord or with other
- 3 tenants.
- We will typically work with our clients to help
- 5 them get into mental health treatment, to resolve the
- 6 behavioral issues that are causing a problem, as to be able
- 7 to regain a good landlord/tenant relationship and a good
- 8 relationship with their neighborhoods.
- 9 So those kinds of cases aren't -- a person in a
- 10 circumstance like that might not even be behind on their
- 11 rent. This is a unique situation in which I think the risks
- 12 of a person becoming homeless right now are even worse than
- 13 they ordinarily are.
- 14 With such a tight, tight housing market in New
- 15 Hampshire, it's always problematic for our clients to become
- 16 homeless, because it's so hard to be the person who gets to
- 17 the front of the line to get the new apartment.
- 18 Right now, we know that a lot has been invested in
- 19 trying to reconfigure our homeless shelters to make sure
- 20 that they're safe from a public health standpoint.
- We continue to have a really tight housing market.
- 22 It's likely to become even more pressured, as people -- as

- 1 there are more people who are losing housing. So that's one
- 2 example of the way in which this is different.
- And then there are certainly, I think, going to be
- 4 circumstances for people for whom the Housing Relief Program
- 5 isn't enough.
- And if there's a way that we can, say, negotiate a
- 7 fair repayment agreement over time, where a tenant is able
- 8 to patch together some different forms of assistance with
- 9 their own income spread out in payments over time, in order
- 10 to make sure that they can get housed -- that's really work
- 11 that we can do -- that I think the [00:48:47 are less
- 12 equipped to be able to do that kind of legal work.
- So that was rather a long answer, but I hope that
- 14 answers your question, Representative Wallner.
- 15 JERRY LITTLE: Does that answer your question,
- 16 Representative Wallner?
- 17 MARY JANE WALLNER: Yes, thank you. That was very
- 18 helpful.
- 19 JERRY LITTLE: Thank you. Senator Reagan, do you
- 20 have a question on that, sir?
- 21 SENATOR REAGAN: Jerry, I'd like to move that we
- 22 recommend \$128,000 to Legal Assistance so that they can add

- 1 staff to relieve state employees from trying to answer all
- 2 of these problems that all of these people are going to
- 3 present.
- 4 ERIN HENNESSEY: Hennessey seconds.
- 5 JERRY LITTLE: Thank you so I have a motion from
- 6 Senator Reagan to recommend the Governor made \$128,000
- 7 available to New Hampshire Legal Assistance, seconded by
- 8 Representative Hennessey. Further discussion?
- 9 Representative Wallner?
- 10 MARY JANE WALLNER: Thank you, Jerry. I had my
- 11 hand up to second the motion. Took someone else that you
- 12 called on.
- 13 DICK HINCH: Come on, Jerry.
- 14 SENATOR D'ALLESANDRO: If I could --
- 15 JERRY LITTLE: My apologies. Senator
- 16 D'Allesandro?
- 17 SENATOR D'ALLESANDRO: Thank you, Jerry. I would
- 18 support the motion. I think we're addressing a need that
- 19 they have articulated very well on this call, and Senator
- 20 Reagan was wise to accept the dollars that they were asking
- 21 for. And again, his statement was much appreciated.
- So I think it's the right thing to do, it's the

- 1 right time to move, and I'm supportive of the motion and the
- 2 second. Thank you.
- 3 JERRY LITTLE: Any further questions or comments?
- 4 The motion is for \$128,000 to New Hampshire Legal
- 5 Assistance. I do not see any questions or comments, so
- 6 we'll move to a roll call.
- 7 Senate President Soucy?
- 8 DONNA SOUCY: Yes.
- 9 JERRY LITTLE: Speaker Shurtleff?
- 10 STEVE SHURTLEFF: Yes.
- 11 JERRY LITTLE: Senator Morse?
- 12 SENATOR MORSE: Yes.
- 13 JERRY LITTLE: Representative Hinch?
- 14 DICK HINCH: Dick Hinch, yes.
- 15 JERRY LITTLE: Senator Lou D'Allesandro?
- 16 SENATOR D'ALLESSANDRO: Yes.
- 17 JERRY LITTLE: Representative Wallner?
- 18 REPRESENTATIVE WALLNER: Yes.
- 19 JERRY LITTLE: Senator John Reagan?
- 20 SENATOR REAGAN: Yes.
- JERRY LITTLE: And Representative Erin Hennessey?
- ERIN HENNESSEY: Hennessey, yes.

- 1 JERRY LITTLE: Thank you all. Anything else you'd
- 2 like to say, Sarah?
- 3 SARAH MATTSON DUSTIN: I would like to say thank
- 4 you very much for that show of support for the services
- 5 which are so essential right now. We really appreciate it.
- 6 We'll put the money to good use, if the Governor sees fit to
- 7 approve it.
- 8 JERRY LITTLE: Thank you very many. Moving on to
- 9 the -- and I believe Steve Ahnen of the Hospital Association
- 10 is with us. Are you there, Steve?
- 11 STEVE AHNEN: I am. Can you hear me?
- 12 JERRY LITTLE: We can hear you fine, and we've
- 13 received at the GOFERR office your materials, and we've
- 14 forward them out, so everybody else on the LAB has them as
- 15 well.
- 16 Why don't you go right ahead and tell us what the
- 17 status is in the hospital industry across the state of New
- 18 Hampshire?
- 19 STEVE AHNEN: Thank you very much, Director
- 20 Little, and I -- this is, again, Steve Ahnen. I'm in my
- 21 office in Concord and I am alone.
- I apologize for sending multiple versions of the

- 1 presentation, with slight minor adjustments. My English
- 2 teacher always said you have to turn in a perfect paper, so
- 3 that was why we had the multiple versions. So I apologize
- 4 about that.
- But number 1, thank you and good afternoon.
- 6 Readily appreciate the opportunity to update the GOFERR
- 7 Legislative Advisory Board. Certainly appreciate the work
- 8 of this group in identifying and supporting the need for
- 9 support for hospitals, given the significant amount of
- 10 financial challenges they're facing as a result of COVID-19.
- 11 And I think it goes without saying, certainly
- 12 appreciated the Governor's move and recognition yesterday in
- 13 announcing nearly \$25 million dollars in grants to
- 14 hospitals, especially those hit hardest by the pandemic in
- 15 terms of the number of patients they've seen, and have not
- 16 received as much in terms of federal relief, all of which is
- 17 very, very helpful and very, very much appreciated.
- 18 But, as the Governor said yesterday, there is
- 19 still much more to be done.
- 20 So the first few slides of the presentation I
- 21 really didn't intend to go through. I included those more
- 22 as just background for your information, just showing the

- 1 significant impact that hospitals have statewide in New
- 2 Hampshire on the economy and the health care system.
- I also, you know, just included a chart that talks
- 4 about the historically low operating margins before we got
- 5 into COVID.
- 6 So we're operating at a fairly lean benchmark.
- 7 Total operating margin in 2018 was about 1.1 percent, with a
- 8 number of hospitals -- eight -- operating in the red at that
- 9 time.
- National operating margins are significantly
- 11 higher than that. But again, as we came into the pandemic,
- 12 we certainly were operating at a very lean level.
- The next slide really, you all have heard -- and I
- 14 shared this with you when we spoke back in, whenever that
- 15 was, it seems like forever ago now -- in terms of the things
- 16 that hospitals were doing and partnering with the state on
- 17 as the COVID-19 pandemic really began..
- 18 And as we tried to work together for a targeted
- 19 response and all of the efforts -- whether it was standing
- 20 up alternative care sites, suspending elective and nonurgent
- 21 procedures to make sure we had capacity for a surge of
- 22 COVID-19 patients as well as the PPE that were needed; and

- 1 also, to protect staff and patients and communities dealing
- 2 with issues of PPE and all of the rest.
- I won't go into all of the details, but as you
- 4 know, that had a significant impact on hospitals and their
- 5 revenues seeing significant reductions in utilization,
- 6 significant reductions in the number of patients that were
- 7 in the hospital, and ultimately a significant loss in
- 8 revenue.
- 9 \$445 million through May, \$535 million losses
- 10 through end of June -- losses that certainly are simply
- 11 unsustainable, and certainly need help to support us to get
- 12 us through.
- The next slide, COVID-19 grants provided to New
- 14 Hampshire hospitals, I wanted to make certain that you saw
- 15 and understood the amount of money that's come into the
- 16 state from the federal government, as well as that which has
- 17 been spent from the Health Care System Relief Fund here at
- 18 the state.
- 19 So a number of distributions that have come in,
- 20 starting at the top from the CARES Act, that was the 175
- 21 billion dollars that Congress appropriated to support health
- 22 care providers -- not just hospitals, but health care

- 1 providers.
- 2 Initially, it was \$100 billion dollars, but \$75
- 3 billion dollars was added to it. Those first rounds of
- 4 funding, hospitals received a little over \$100 -- almost
- 5 \$110 million.
- And then you'll see a box there called, "True Up
- 7 Payments." After those payments were made, the federal
- 8 government went back and they examined to make certain that
- 9 they had made those payments correctly. So there were some
- 10 hospitals that received slightly more than they had
- 11 initially received, totaling \$2.4 million for nine hospitals
- 12 in that first and second round.
- The \$10 billion dollars that were spent for hot
- 14 spots -- COVID hotspots around the country -- the first go
- 15 around, no hospitals in New Hampshire qualified for that
- 16 round. There is a separate, second round of hotspot funding
- 17 of about \$10 billion dollars that would be going out to
- 18 hospitals nationally.
- 19 We understand that that could be coming out as
- 20 early as this week. But as of now, we have not seen that
- 21 just yet. We're certainly hopeful that some hospitals in
- 22 New Hampshire would benefit from that, based upon sort of

- 1 updated data that they're looking at. But the initial
- 2 round, no hospitals in New Hampshire received any of those
- 3 funds.
- 4 There was \$10 billion dollars that was spent for
- 5 rural hospitals -- hospitals in New Hampshire -- 17
- 6 hospitals in rural communities received about \$112 million
- 7 dollars, with just a little bit of those True Up payments
- 8 that were made.
- 9 And then a couple of other small programs in terms
- 10 of the Payroll Protection Program, the Health Resource and
- 11 Services Administration, and then lastly the fund that was
- 12 established here in New Hampshire from the \$1.25 billion
- 13 dollars the state received from the CARES Act. \$35.5 million
- 14 of that has gone out.
- So in total, hospitals have received to date
- 16 \$261.3 million dollars in support, both from the federal and
- 17 state government, all very many appreciated.
- 18 But in context, if you look at the next slide,
- 19 hospitals have seen through the end of June \$534.9, \$535
- 20 million dollars in losses. Those \$261 million dollars in
- 21 grants offset those losses to some extent, resulting in
- 22 \$273.5 million dollars in losses through the end of June --

- 1 simply unsustainable.
- And, you know, if you go to the next slide, you
- 3 know, as we look out over the coming months, you know,
- 4 hospitals began in early May to start to resume emergent,
- 5 elective surgeries and procedures to get back to the
- 6 business that they are in.
- 7 And that has begun, and it's taking off, but it's
- 8 taking off at a deliberate pace. It's -- we're not back to
- 9 100 percent of pre-COVID volumes, and, you know, we actually
- 10 likely won't be until sometime in 2021.
- 11 Consensus among national experts is probably
- 12 something mid 2021 until we get back to 100 percent of that
- 13 capacity. And I think that's kind of what we see.
- 14 As we've asked and looked -- and asked our
- 15 hospitals to begin to really project what are the estimates
- of revenues and expenses, and therefore losses that they're
- 17 going to continue to see over the coming, you know, months,
- 18 if we look out through the end of the year:
- 19 Assuming there's no increase in COVID cases,
- 20 assuming we don't have a surge like we're seeing on other
- 21 parts of the country, you know, hospitals believe that they
- 22 can, you know, get back to 70, 80 percent, maybe 90 percent

- 1 of those volumes. But we're still going to be seeing those
- 2 losses. They are significant.
- And, you know, so by the end of the year, absent
- 4 any additional federal funding, you know, given the revenues
- 5 that we've -- the relief funds that we've seen, you know,
- 6 we're going to be looking at close to \$500 million dollars
- 7 in net losses by the end of this fiscal year -- something
- 8 that is certainly unsustainable.
- And again, we'll see some of those losses continue
- 10 into the coming year.
- So I'll just sort of end by talking about, you
- 12 know, the partnership that has certainly existed. You know,
- 13 hospitals in the state stood together.
- 14 In fact, it was in our offices when the Governor
- 15 and the Congressional delegation held a precedent that
- 16 ultimately announced the first COVID case in the state of
- 17 New Hampshire.
- 18 As we talked about the things that we needed to do
- 19 to partner, to be ready, so that hospitals could be there
- 20 for their communities in this tremendous time of need.
- 21 That's been really, really important, and I think will
- 22 continue to be important.

- But there's no question that hospitals will need
- 2 significant financial support over the coming months. You
- 3 know, absent that support, we're going to have some real
- 4 significant challenges to our health care system today and
- 5 tomorrow.
- And I think, you know, needing to be able to
- 7 ensure that we can be there today for our communities during
- 8 this crisis and be there for them tomorrow is incredibly
- 9 important.
- 10 Again, all of the support has been very help -- we
- 11 appreciate that. I think the next several months are going
- 12 to be critical to the financial recovery of our state's
- 13 hospital.
- 14 And we -- again -- appreciate all of the work and
- 15 help that's gone on down in Washington. Our congressional
- 16 delegation has been incredibly helpful.
- 17 I know the Governor has been working the phones,
- 18 working the administration to try and ensure that hospitals
- 19 are getting the support that they need.
- 20 We're going to need to continue those efforts, and
- 21 we're hopeful that Congress will be completing another COVID
- 22 relief package sometime between now and the end of this

- 1 month, that we're hopeful can provide yet additional support
- 2 for hospitals in the Granite State, as well as those around
- 3 the country.
- 4 So Mr. Chairman, that is my update, and I'd be
- 5 happy to respond to any questions that you or members of the
- 6 Legislative Advisory Board might have.
- JERRY LITTLE: Thank you, Mr. Ahnen. Are there
- 8 any questions from the Committee for Steve? Senator Reagan?
- 9 Senator Reagan, do you have a question, sir?
- 10 SENATOR REAGAN: Hey, Jerry, I make a motion that
- 11 we wait; that we move to take no action pending the action
- 12 by Congress to assist the hospitals.
- 13 JERRY LITTLE: Thank you. Would anybody like to
- 14 second that motion?
- 15 SENATOR D'ALLESANDRO: Could I inquire, Jerry, of
- 16 Senator Reagan?
- 17 JERRY LITTLE: Certainly, Senator. Go ahead,
- 18 Senator D'Allesandro.
- 19 SENATOR D'ALLESANDRO: Just in brief. Given what
- 20 we have seen on the screen, and given what Mr. Ahnen has
- 21 talked about, it looks as if there's a very significant
- 22 problem here. And there appears to be discussion at the

- 1 federal level that come across with more money. But there's
- 2 a blank period there.
- 3 So I'm just looking to see that the next to the
- 4 last slide, which indicates to me that unless you increase
- 5 utilization rate, you're in real trouble as we move forward
- 6 through the months of July, August and into September, if
- 7 something doesn't happen -- either a significant federal
- 8 situation, or something is done here.
- 9 Is that the correct reading of the information
- 10 that you've provided to us?
- 11 SENATOR REAGAN: I believe that is correct,
- 12 Senator. And, you know, the reality is our ability to
- 13 increase services is challenged by a number of things.
- 14 Obviously, we have to keep a watchful eye on the number of
- 15 COVID patients.
- 16 Should we see an increase in the number of COVID
- 17 patients that are hospitalized, that could very well mean
- 18 hospitals have to slow down the other work that they're
- 19 doing, to ensure that they have the appropriate levels of
- 20 PPE testing, as well as ICU and other beds that may be
- 21 necessary.
- So we're also going to need to make certain that

- 1 as we are ramping up those services, that we're doing them
- 2 in a way that ensures the safety of our patients as well as
- 3 our staff.
- So, you know, instead of sort of batching things,
- 5 you know, one right after the other, we're going to need to
- 6 spread things out so that we can ensure appropriate cleaning
- 7 and sanitization and all the rest between those visits, to
- 8 ensure the health and safety of our patients and our staff.
- 9 So we're going to have to build in some of those
- 10 inefficiencies, if you will, to ensure that we can do the
- 11 things that we need to do safely.
- So I'm concerned about our ability to truly ramp
- 13 up and get back to those present COVID levels, much sooner
- 14 than that. But again, all of that really depends upon what
- 15 we're seeing.
- You know, right now our numbers and trends are
- 17 moving in the right direction. But if you simply turn on
- 18 the news or read a paper, we're seeing significant increases
- 19 in other parts of the country.
- 20 Certainly hope that that isn't the case here, but
- 21 I think we have to be prepared for a surge or an increase in
- 22 cases in New Hampshire at some point, whether that's this

- 1 fall, this winter or in the future.
- 2 SENATOR D'ALLESANDRO: Further question, Jerry?
- 3 I would then ask, what would the association be looking for
- 4 at this point in time?
- I mean, throw a number out there that you think is
- 6 needed in order to cover this period of time -- let's call
- 7 it this period of limbo between when the federal government
- 8 acts and what you need to sustain yourself before our next -
- 9 before the next situation develops?
- 10 SENATOR REAGAN: Well, we certainly felt the
- 11 recommendation that the Legislative Advisory Board made
- 12 previously was an appropriate recommendation.
- 13 You know, I believe we are going to need, you
- 14 know, significant help. So if we're looking at \$500 million
- 15 dollars in losses, we're going to need help to navigate
- 16 through that between now and the end of the year.
- So, you know, what is that number? Is that, you
- 18 know, 20 percent, 30 percent, 40 percent, 50 percent of
- 19 that? You know, we're going to need help to navigate
- 20 through this, as we've said. And I certainly appreciate the
- 21 consideration for what that looks like. But there will be
- 22 additional funds.

- But I have to say, you know, we've certainly not
- 2 seen a uniform distribution of funds that have happened to
- 3 date. So I don't know that we can assume that -- you know,
- 4 the federal government is going to solve this problem.
- 5 You know, the Congress appropriated \$175 billion
- 6 dollars for the CARES Act Emergency Relief Fund, and, you
- 7 know, the federal government has attempted to distribute
- 8 those funds. And, you know, sometimes those formulas don't
- 9 always work in the best ways that you would hope that they
- 10 would work.
- And, you know, if perhaps the next round of
- 12 support that Congress, you know, provides, perhaps needs to
- 13 be a little bit more directive in terms of how those funds
- 14 should be sent to providers -- and specifically to
- 15 hospitals.
- So I'm certainly hopeful and optimistic that we
- 17 will see additional support coming in the coming days and
- 18 months. But there's no question that we're going to need as
- 19 much support as we can get to help us navigate through this
- 20 crisis.
- 21 SENATOR D'ALLESANDRO: Then I would ask, Steve,
- 22 that you come up with a definitive number that you believe

- 1 you need in order to sustain between now and the point
- 2 hopefully when the federal government acts. And I think
- 3 they're working on this right now.
- But indeed, if we're going to be able to address
- 5 your situation, I think we have to have a number. You know,
- 6 initially we talked about the \$100 million-dollar range, I
- 7 believe. Wasn't that the initial discussion we had, when
- 8 all of this started?
- 9 SENATOR REAGAN: Well, when we initially started
- 10 the conversation, we had suggested \$200 million dollars
- 11 would be an important investment. The Legislative Advisory
- 12 Board suggested doing \$100 million now, and looking at, you
- 13 know, coming back at what that might look like.
- I still think that that's an appropriate, you
- 15 know, estimate of what the kinds of needs are going to be.
- 16 But a lot of that will depend upon, you know, what happens
- 17 on the ground.
- 18 SENATOR D'ALLESANDRO: Right, okay.
- 19 JERRY LITTLE: So we have a bit of a queue for
- 20 questions and comments that have lined up. I want to
- 21 apologize. Senator Reagan has a motion in front of us that
- 22 has not yet been seconded, and we seem to have moved into

- 1 discussion phase at this point, so I apologize for letting
- 2 the process get a little bit ahead of itself.
- Would anybody like to make an -- offer a second to
- 4 continue the conversation? Senator Morse, or Representative
- 5 Wallner, we have question mark hands up from either of you?
- 6 SENATOR MORSE: Well, let me be clear, I support
- 7 the Reagan motion, but I don't think it's necessary. I'm
- 8 not prepared to vote on anything on this today.
- 9 I think if this discussion's going to go further
- 10 than what this committee has already said, thought that we
- 11 should go forward with, I think you're going to need a
- 12 committee like Finance to go back.
- Revenues are one thing, and I understand revenues.
- 14 But, you know, how many people got laid off in this time
- 15 period in order to help reduce to the hospital revenue
- 16 problem that's not there. I don't know any of these
- 17 answers.
- 18 I would assume the Governor's Office is studying
- 19 the cashflow issue at each and every hospital, because I
- 20 don't think anybody wants to see any hospitals run into not
- 21 being able to function.
- So there's so much detail here that goes beyond

- 1 this committee. I certainly agree with the motion that we
- 2 not be doing anything today, and making a motion to do any
- 3 morning than the \$100 million we already did.
- 4 Senator Reagan, not hearing a second for your
- 5 motion, we'll remove it, I believe.
- 6 Representative Wallner, you had your hand up?
- 7 MARY JANE WALLNER: Yes, Thank you, Mr. Little.
- 8 There's a couple of things I -- and some pieces of
- 9 information I would like to get. At the beginning of March
- 10 I think it was -- maybe it was the middle of March -- we set
- 11 up the Health Care. That was one of the very first things
- 12 that happened, was the Health Care Fund was set up.
- I wondered where we are in the distribution of
- 14 funds in that fund? I think it was set up for \$100 million,
- 15 and I know a while ago we had not spent down -- we weren't
- 16 nearly spent down. So I would be interested to know where
- 17 we stand with that.
- 18 And then the other piece I would like to have a
- 19 better grasp of is the \$25 million that the Governor
- 20 announced yesterday. How is that being distributed?
- 21 SENATOR REAGAN: So let me see if I can answer
- 22 some of that. So the \$100 million-dollar relief fund that

- 1 the Governor established is what has been funding -- what
- 2 funded that \$25 million -- nearly \$25 million yesterday, and
- 3 then the \$10.6 million that had been paid out to hospitals
- 4 earlier.
- 5 So, as I said earlier, \$35.5 million of that
- 6 funding has come out of that \$100 million-dollar relief
- 7 fund.
- I don't have an accounting of all of the other
- 9 providers that have received funding from that in front of
- 10 me, so I don't know what the balance of that fund is.
- 11 Perhaps Director Little or somebody else has that
- 12 information in front of them.
- So the funds that were announced yesterday, I
- 14 presume those will be directed to those hospitals at the
- 15 earliest possible time.
- MARY JANE WALLNER: And do we know at this point
- 17 how that distribution will be determined? I mean, what
- 18 hospitals --
- 19 SENATOR REAGAN: So that was determined yesterday.
- 20 The Governor made that announcement that eight specific
- 21 hospitals would be receiving funding; mostly those hospitals
- 22 in the southern tier of the state. So in Manchester and

- 1 Nashua, that had seen the most number of COVID cases, but
- 2 had received the least amount of federal support. But four
- 3 additional hospitals in the state also received funding, and
- 4 that was announced yesterday, specifically by Hospital.
- 5 MARY JANE WALLNER: All right, thank you. Is that
- 6 on -- do we have that on the GOFERR website at this point?
- 7 SENATOR REAGAN: Yes. If you go to the GOFERR
- 8 website, you'll see the Health Care System Relief Fund.
- 9 MARY JANE WALLNER: Right.
- 10 SENATOR REAGAN: Under "COVID Expenditures." And
- 11 then you'll get to other links and issues relative to that.
- 12 I'm not sure it's been updated to identify the distributions
- 13 that were announced yesterday.
- 14 MARY JANE WALLNER: Okay. Thank you. That was
- 15 helpful. Thank you very much.
- JERRY LITTLE: Further questions or comments? I'm
- 17 not seeing any.
- 18 STEVE AHNEN: I'll just add, Director Little, that
- 19 if there's other things that we can do to work with members
- 20 of the Advisory Board to provide any additional information
- 21 or clarification, we're always happy to do so.
- JERRY LITTLE: Thank you very much, Mr. Ahnen.

- 1 I'd have a question from Representative Hinch.
- DICK HINCH: Yes, thank you. So I agree with what
- 3 Senator Morse said earlier. I'm not prepared today, because
- 4 I think there's some information that still needs to come
- 5 out from the federal side.
- 6 We have a meeting on July 29 already scheduled,
- 7 and so I think that it would be appropriate for us to delay
- 8 any actions until the July 29, and see what, if anything,
- 9 has rolled out from the federal government.
- 10 And at the same time, we can also get a summary
- 11 available to us of how the \$25 million dollars from
- 12 yesterday and any balances remaining is going to be expended
- 13 as well.
- 14 Would that work for you, Steve?
- 15 STEVE AHNEN: I'm happy to do whatever works for
- 16 you.
- 17 DICK HINCH: Thank you.
- 18 JERRY LITTLE: Representative Hinch, was that a
- 19 request to Mr. Ahnen to return to present or speak with the
- 20 Committee at its next meeting on the twenty-ninth?
- 21 DICK HINCH: Yes, sir, it was.
- JERRY LITTLE: Thank you. Are you available, Mr.

- 1 Ahnen?
- 2 STEVE AHNEN: I can't think of any place I'd
- 3 rather be.
- 4 COLLECTIVE: [Laughter]
- 5 STEVE AHNEN: Yes. The answer is yes.
- 6 JERRY LITTLE: Thank you. Are there any other
- 7 questions or discussion relative to hospitals? I'm not
- 8 seeing any. Thank you very much, Steve, for joining us this
- 9 afternoon, and we will look forward to speaking with you
- 10 again on the twenty-ninth, but I'm sure we'll speak again
- 11 before that.
- 12 STEVE AHNEN: Great. Thank you very much.
- DONNALEE LOZEAU: Thank you, sir.
- 14 That is the -- that's the full list of the
- 15 presentations we had planned for you today. We do have an
- 16 item on your "Other Discussions" summer camps. I believe
- 17 this is -- I don't recall if it was you, Senator
- 18 D'Allesandro, that asked us to continue this conversation?
- 19 SENATOR D'ALLESANDRO: About the summer camps?
- 20 JERRY LITTLE: Yes, sir.
- 21 SENATOR D'ALLESANDRO: Yeah. I asked some
- 22 specific questions with regard to the summer camps, and one

- 1 was the day camps versus the overnight camps, who would be
- 2 open and who wouldn't be opening. And then there was a
- 3 situation with for profit and not for profit entities, how
- 4 many fell into each category.
- I think the camping situation is very significant.
- 6 These kids who use these camps -- particularly the New
- 7 Hampshire kids, which with the day camps I think would
- 8 reflect, have been locked up since March.
- 9 And they have had very little, if any,
- 10 socialization. Socialization is part of the life
- 11 experience, and they've got to get up and get out.
- 12 And there are things that happen at these camps
- 13 that I think are very beneficial to the students -- to the
- 14 young kids. I know my grandchildren were anticipating
- 15 going, and many of these camps have been canceled.
- So I think it's a very relevant topic, and we have
- 17 an opportunity to provide some help if we can, when we know
- 18 exactly what's -- you know, what's going on and who's going
- 19 to make it and who isn't going to make it, and what the
- 20 needs are.
- I just think it's a very worthy subject to discuss
- 22 as it relates to -- again, the social aspect of living.

- 1 We're social creatures, and if we don't have
- 2 socialization, our kids have problems and I think -- you
- 3 know, mental health has really become an issue during this
- 4 pandemic. And I think child abuse has become a very
- 5 significant issue during this period when you're locked up.
- All of those things have to be looked up. I'm not
- 7 saying that camps are the answer to the question, but I
- 8 think that they play a role in relieving some of this
- 9 pressure. So yes, I thought it was a worthy subject to
- 10 continue discussion on.
- 11 JERRY LITTLE: Thank you, Senator. Representative
- 12 Mary Jane Wallner?
- 13 MARY JANE WALLNER: Thanks, Mr. Little. This is
- 14 Mary Jane. Did you just call my name? When they say, "Line
- 15 Unmuted" then you can't hear what you're saying. So did you
- 16 call on me?
- 17 JERRY LITTLE: Yes, I did, representative.
- 18 MARY JANE WALLNER: Okay, thank you, I'm sorry. I
- 19 would really like to see us do something for camps. It
- 20 seems like there was a lot of confusion. We had some
- 21 additional information from Mr. Robin. It seems like there
- 22 was a lot of confusion under what programs they might have

- 1 been able to apply to.
- 2 And some of them tried the Main Street Program,
- 3 some got told that they weren't really eligible for the Main
- 4 Street. Some who are non-profit are applying to be non-
- 5 profit, and some may have been able to get into the child
- 6 care program.
- 7 But it seems like it's a lot of confusion around
- 8 where they fit. And maybe they aren't a good fit for any of
- 9 those, any of those categories. But I think that, you know,
- 10 New Hampshire is sort of famous for their camps.
- It really is -- it's a business an industry that
- 12 New Hampshire is very proud of. And this has hit them very
- 13 hard. And I would like to see us be able to do something
- 14 for them.
- 15 And also, along what Senator D'Allesandro was
- 16 saying, I thought a lot about this. And I think children
- 17 have really been -- have really suffered because of the
- 18 pandemic. They've lost school.
- In some cases, that's worked out okay for them,
- 20 but they've lost contact with their friends on a daily
- 21 basis, their families often now are in a hard financial
- 22 situation. And now they may or may not -- they probably

- 1 don't have a summer program to be involved in.
- 2 And I think it -- childhood is so short, and to
- 3 have lost all of these things, I think I would love to see
- 4 us do something for kids in the way of trying to shore up
- 5 some of the summer camps programs.
- And I know that some of the day camps are trying
- 7 to stay open, but the ratio of children to counselors is
- 8 much lower than usual. So it becomes a very expensive
- 9 proposition to stay open. So, you know, even those day
- 10 camps that are open are really struggling to make ends meet.
- 11 And I hope that we can set up something for camps.
- 12 And I would -- I actually -- I think I will make a motion to
- 13 set up a fund of \$10 million dollars for camps. And it
- 14 should be looked at as those camps that are day camps that
- 15 are open, and the residential camps that may be two separate
- 16 pots of money.
- 17 Representative Wallner has made a motion to set up
- 18 a \$10 million-dollar fund for day camps that are open and
- 19 residential camps as well. Can you put some definition also
- 20 on residential camps that are open this year,
- 21 representative?
- MARY JANE WALLNER: Well, I think that's harder.

- 1 I think those are going to need some help. I don't think
- 2 [01:25:39 audio unclear] but in order for them to just stay
- 3 alive and be around for next summer, I think they are going
- 4 to need some assistance, just to get through until next -- a
- 5 year from now, really.
- And I'm sure -- because they've had now a whole
- 7 season of no income at all, but yet they do have ongoing
- 8 expenses to take care of the properties and take care of
- 9 their camps.
- 10 LISA ENGLISH: Thank you. It looks like we have a
- 11 hand raised by Representative Hinch?
- 12 DICK HINCH: Yes, thank you. So I don't know what
- 13 the right number for camps is. But what I heard
- 14 Representative Wallner say is there's some huge amount there
- 15 with those who are running the camps on what they qualify
- 16 for.
- And I think before we make an allocation, the
- 18 first thing we need to do is provide some [01:26:52 audio
- 19 unclear] -- if you will -- available to all of the camps
- 20 that says, "If you are [X] this is what you can apply for,
- 21 and if you're [Y] this is what you can apply for.
- 22 And if you're [Z] you can't apply at all, because

- 1 you don't qualify."
- Or something like that. But to just randomly pick
- 3 a number of, "Okay, let's do \$10 million dollars" how will
- 4 that be distributed, who will distribute it, how is a
- 5 determination going to be made on how it's going to be
- 6 distributed, is there a ratio between profit and non-profit?
- 7 I think there's a lot of questions that still need
- 8 to be addressed on this. And again, perhaps this is an item
- 9 that can wait until July 29, so that we can do some
- 10 proactive posting on the GOFERR website, and that may
- 11 provide some insight into those who are owning or renting or
- 12 facilitating the camps, to see if they may qualify for
- 13 something already.
- So I'm having a lot of problems with supporting
- 15 just a random \$10 million-dollar allocation at this time,
- 16 and I'm not saying it's not worthy, I'm just saying I don't
- 17 know that that's the right number, or how it's going to be
- 18 administered.
- 19 Thank you.
- 20 JERRY LITTLE: So we have a couple more questions.
- 21 We have a question from Speaker Shurtleff, as well as
- 22 Representative Hennessey and Representative Wallner. I

- 1 would just offer -- I think there was a question/comment
- 2 from Representative Wallner about accessibility to other
- 3 grant programs that are in existence already.
- We can tell you that we do have some summer camps
- 5 who have applied and been accepted in the Main Street Relief
- 6 Fund. We do have some summer camps who are applying to the
- 7 non-profit Relief Fund.
- 8 So there are already camps successfully moving
- 9 through those two programs. There has been conversation in
- 10 the past about summer camps that were denied access to the
- 11 child care program.
- 12 My understanding is the reason they were denied is
- 13 not that they were summer camps, but that they had closed.
- 14 And the intent was to maintain open spots for child care;
- 15 particularly for frontline responders and health care
- 16 workers.
- 17 And so, the fact that schools were not -- excuse
- 18 me, the summer camps were not open -- is what disqualified
- 19 them, not the fact that they were summer camps.
- 20 So with that, the next question/comment comes from
- 21 Speaker Shurtleff.
- 22 STEVE SHURTLEFF: Thank you Commissioner. I think

- 1 Representative Wallner had a motion, and I raised my hand to
- 2 second that motion.
- But I would just add as someone who grew up in New
- 4 Hampshire and attended youth camps, I know personally how
- 5 important they are, and how much they add to the quality of
- 6 life here in the Granite State.
- 7 And my concern is for some of the camp owners who
- 8 have -- must be feeling a degree of frustration at seeing
- 9 some doors closed to them and receiving assistance, I'd like
- 10 to see us move forward with Representative Wallner's motion
- 11 just to give them notice that help is on the way. Thank you
- 12 Commissioner.
- 13 JERRY LITTLE: Thank you, Speaker Shurtleff and to
- 14 you in particular I apologize for the failure of the
- 15 parliamentary process and not getting the second before the
- 16 conversation started -- my apologies.
- 17 STEVE SHURTLEFF: That's fine.
- 18 JERRY LITTLE: Next? Representative Hennessey?
- 19 ERIN HENNESSEY: Thank you, Director Little. I
- 20 would just like to say I have two kids, and they thoroughly
- 21 enjoy their summer camp experience here in New Hampshire.
- 22 They both go to overnight YMCA camps.

- 1 And I feel for these camps -- I get e-mails almost
- 2 every day from them -- because they had to make the decision
- 3 early on to decide if they were going to be open or not, and
- 4 if they have not qualified for funds yet, because they were
- 5 not going to be open this year, that's disappointing. I'm
- 6 hoping that the not-for-profit funds would be available to
- 7 them.
- But for those that were either told that they
- 9 didn't qualify for something or they didn't believe that
- 10 they were qualified for something, or were told that more
- 11 funds would be coming in a different category, I believe
- 12 that there's still groups out there that are very beneficial
- 13 the kids in New Hampshire, that will not receive funding.
- To Mr. Leder (phonetic)'s point, I do have to say
- 15 that I agree with him that there are a lot of questions. Is
- 16 the Nonprofit Center not getting -- are they for profit?
- 17 Are they open? Are they closed?
- 18 So I would like to support them. I would just
- 19 like a little bit more details on what the actual financial
- 20 mood would be.
- 21 JERRY LITTLE: Representative Wallner?
- MARY JANE WALLNER: Oh, Thank you, Mr. Little.

- 1 Did everyone receive additional materials from Mr. Robin? I
- 2 think this came in after the presentation.
- JERRY LITTLE: Yes. We received a memo last week,
- 4 which should have been forwarded -- which was forwarded to
- 5 everyone.
- 6 MARY JANE WALLNER: So in that memo, on the second
- 7 page, he outlines that the anticipated loss is around \$146
- 8 million dollars. He used the percentage of 17 percent of
- 9 that as approximately \$24.8 million.
- 10 We used that because he was looking at what the
- 11 awards were to the Main Street business relief programs.
- 12 And that seemed to me that that was what his -- sort of what
- 13 he was requesting for stamps.
- And I felt that probably there were some camps
- 15 that had been able to apply the Main Street -- I don't know
- 16 how many -- and I do not know how many were applied to the
- 17 Nonprofit or how many got accepted, and what the awards
- 18 were.
- But it seemed like providing a fund that maybe was
- 20 less -- you know, less than 50 percent of what he had
- 21 outlined in his letter to us was something that we might be
- 22 able to do.

- 1 And I agree with Representative Hinch that yes, we
- 2 need to be sure that if you -- you know, the camps that got
- 3 into the Main Street program and got funding, I think that
- 4 should be taken into consideration, if we did do a separate
- 5 funding just for camps.
- And possibly, possibly some of the groups that are
- 7 already doing some of the funding -- like, who did maybe
- 8 possibly with the Main Street Relief or the Nonprofit, might
- 9 be willing to take on a separate camp fund.
- 10 And I believe at this point the deadline for Main
- 11 Street and for Nonprofit have closed. I believe those
- 12 programs are closed at this point.
- 13 JERRY LITTLE: That is correct; both deadlines for
- 14 applications has passed. Representative Hinch, another
- 15 question or comment?
- 16 DICK HINCH: Yes, thank you, Jerry. So
- 17 Representative Wallner is correct; the programs did just
- 18 close, and I think it may be appropriate -- again, and I
- 19 know that I'm making a request to hold up action on this,
- 20 because I'm having a great deal of difficulty supporting
- 21 this at this time -- it may be that the summary that was
- 22 provided to us should be and can be updated to those who

- 1 subsequently filed after he did the report and were
- 2 successful.
- But more importantly, I still want to have a clear
- 4 understanding of how this is going to be administered --
- 5 who's going to decide who gets what, and when.
- And I think those questions really are
- 7 appropriate before we just allocate \$10 million dollars. I
- 8 don't mean that disrespectfully, by the way. I just think
- 9 we need to have some more information and a better
- 10 understanding of, you know, what \$10 million dollars is
- 11 going to do for us.
- 12 And, you know, July 29 in my opinion is still
- 13 timely, especially knowing that the funding did close as of
- 14 yesterday, or before, depending.
- 15 JERRY LITTLE: Thank you, Representative Hinch.
- 16 Are there any other comments or questions? Do we have any
- 17 motions on Representative Wallner for a \$10 million-dollar
- 18 fund for summer camps, both day camps and residence camps, I
- 19 believe this are open is the modifier. And that was
- 20 seconded by Speaker Shurtleff. Any further conversation?
- 21 Representative Wallner?
- MARY JANE WALLNER: I just wanted to clarify that

- 1 I think with residential camps, I would not say that they
- 2 would be open, necessarily. Because I think for many of
- 3 them, I mean, they would be opening today or tomorrow.
- I mean, this is too short a notice for them to get
- 5 open, I think. But in order to be there next summer, is
- 6 what I'm concerned about, is that they will have the funding
- 7 to get through a whole year with no revenue.
- 8 So I would not say they have to be open. That
- 9 would not be part of this motion.
- 10 JERRY LITTLE: Thank you. Representative
- 11 Hennessey?
- 12 ERIN HENNESSEY: Sorry, my question was just
- 13 answered.
- 14 JERRY LITTLE: Thank you. So I'll restate the
- 15 motion from Representative Wallner's \$10 million-dollar fund
- 16 for summer camps, day camps that are open, resident camps --
- 17 status of open or not is not material, seconded by Speaker
- 18 Shurtleff. Further conversation? Seeing none, I will go
- 19 through the roll.
- 20 Senate President Soucy?
- 21 DONNA SOUCY: Yes.
- JERRY LITTLE: Speaker Shurtleff?

- 1 STEVE SHURTLEFF: Yes.
- 2 JERRY LITTLE: Senator Morse?
- 3 SENATOR MORSE: No.
- 4 JERRY LITTLE: Representative Hinch?
- 5 DICK HINCH: No.
- 6 JERRY LITTLE: Senator Lou D'Allesandro?
- 7 SENATOR D'ALLESSANDRO: Yes.
- 8 JERRY LITTLE: Representative Mary Wallner?
- 9 REPRESENTATIVE WALLNER: Yes.
- 10 JERRY LITTLE: Senator Reagan?
- 11 SENATOR REAGAN: No.
- 12 JERRY LITTLE: Representative Hennessey?
- 13 ERIN HENNESSEY: Hennessey votes no.
- JERRY LITTLE: That appears to be a 4:4 tie, the
- 15 motion fails. That is the last item on our agenda. Our
- 16 next scheduled meeting is for Wednesday, July 29 at 1:00
- 17 p.m. I have a number of questions or comments to be made.
- 18 It looks to me like we're going to the other category on
- 19 your agenda. Senator D'Allesandro?
- 20 Senator D'Allesandro?
- JERRY LITTLE: We'll come back to Senator
- 22 D'Allesandro. Representative Wallner?

- 1 MARY JANE WALLNER: Well, I'm hoping that we
- 2 aren't closing, even though the vote was 4:4, and I made
- 3 motions; the motion failed.
- I hope we aren't closing out the conversation
- 5 about camps, and I hope that maybe we can find out some of
- 6 the information that representative Hinch wanted a number of
- 7 camps that applied through the Main Street and through the
- 8 non-profit. And maybe that information will be available to
- 9 us by our next meeting.
- 10 And I had one other request. I would like to know
- 11 if we could get maybe a report about the status -- not at
- 12 this meeting, but at the meeting on the 29^{th} -- the status of
- 13 the child care funding; how many applications there were,
- 14 total amounts of grants that were given out -- just sort of
- 15 a status report of what's going on with that particular
- 16 fund.
- 17 JERRY LITTLE: Very good. We will do that.
- 18 Representative Hennessey, question?
- 19 ERIN HENNESSEY: Thank you, Director Little. I
- 20 would like to add this to the summer camps to our agenda for
- 21 the twenty-ninth. Hopefully we'll have the information that
- 22 Representative Hinch requested for that time.

- 1 JERRY LITTLE: Very good. We will do that. And
- 2 Senator D'Allesandro, question or comment, sir?
- 3 [Pause]
- 4 JERRY LITTLE: Senator D'Allesandro, you maybe
- 5 muted, sir.
- 6 SENATOR D'ALLESANDRO: Am I off mute?
- JERRY LITTLE: You are, thank you.
- 8 SENATOR D'ALLESANDRO: Thank you. Many of us
- 9 received a notification from the Fisher Cats baseball team
- 10 in Manchester, their season has been curtailed. Minor
- 11 League baseball will not be playing here. They're a very
- 12 substantial entity for the City of Manchester.
- And I know that Mr. Key-Wallace, I asked you to
- 14 get him on the phone, he couldn't be on this week, because
- 15 he had something -- he had a tie-up, something that was
- 16 pressing.
- 17 But a discussion about the Fisher Cats. And
- 18 they're an entity. They're a for-profit corporation, but
- 19 they're a very valuable resource for New Hampshire, very
- 20 valuable resource for the city.
- 21 And I wonder if we could entertain some discussion
- 22 about doing something for the Fisher Cats. They are going

- 1 to lose everything this year, because there's nothing that
- 2 can happen, and there's no way, really, for them to
- 3 supplement any income. And they do have responsibilities to
- 4 the city.
- And, as I said, they're a valuable entity. All of
- 6 you should have received a document from them outlining
- 7 their situation.
- 8 So I hope that we could discuss that at our next
- 9 meeting, and have Key-Wallace here to talk about how he
- 10 might be able to participate in -- not only in the
- 11 discussion, but in coming up with the results.
- 12 Thank you, Mr. Chairman.
- JERRY LITTLE: Very good, Senator, thank you. We
- 14 will add a discussion of the Fisher Cats to the agenda for
- 15 the meeting on the twenty-ninth.
- Representative Hinch?
- 17 DICK HINCH: Yeah, thank you, Jerry. So following
- 18 up on what Senator D'Allesandro just said, if we're going to
- 19 discuss this on the twenty-ninth, as appropriate, then I
- 20 would also request that we find out from the mayor what the
- 21 city of Manchester is prepared to do as well, recognizing
- 22 how critical it is to the city and all.

- 1 It may be something that's going to happen on a
- 2 joint basis or not, but at least we should know what the
- 3 mayor plans to do.
- JERRY LITTLE: Thank you, Representative. We will
- 5 inquire with Mayor Craig.
- Any other issues to come before the Legislative
- 7 Advisory Board this afternoon? Seeing none, we will close
- 8 today's meeting at 2:49 p.m. Thank you all very much for
- 9 your work. Oh, excuse me, sorry, stop the press.
- In the past, when you have made recommendations to
- 11 the Governor, the recommendation has been provided by a
- 12 member of the Committee, by your statehouse staff to us, and
- 13 we would then forward it over to the Governor in the
- 14 interest of time to facilitate things.
- 15 If you wish, I will offer to draft a memo with the
- 16 three -- I believe -- motions that we'll approve today for -
- 17 provided to Senator Morse, who is the Chair of the
- 18 Legislative Advisory Board for his review and approval, and
- 19 distribution to you before we send things over to the
- 20 Governor's office.
- 21 The motions that I receive that I write down go
- 22 down as approved unanimously in all cases where an

- 1 additional \$10 million dollars for University System of New
- 2 Hampshire, \$5 million dollars for the Community College
- 3 System of New Hampshire, \$128,000 for New Hampshire Legal
- 4 Assistance, and -- guess that was it. And the fourth one --
- 5 SENATOR D'ALLESANDRO: That's enough.
- 6 JERRY LITTLE: Very good. Is that all right with
- 7 you? I realize it's sort of presumptious of me. It's
- 8 definitely out of the way, but I thought I would see if you
- 9 would like me to facilitate that memo for you?
- 10 MARY JANE WALLNER: That would be helpful, thank
- 11 you. Thank you.
- 12 SENATOR D'ALLESANDRO: That's fine, that's great.
- JERRY LITTLE: Very good. I will draft a memo and
- 14 forward it to you, Senator Morse.
- 15 SENATOR MORSE: Thank you.
- 16 SENATOR D'ALLESANDRO: And to everybody, have a
- 17 happy Fourth of July.
- 18 COLLECTIVE: You too, happy Fourth of July.
- 19 JERRY LITTLE: Now we will adjourn at 2:51 p.m.
- 20 thank you.
- 21 COLLECTIVE: Thank you, Commissioner.
- 22 [End of Proceedings]